## **Cool Japan**

Japan's Global Strategy Utilizing the Early Examination System and PCT International Patent Applications

**Product Sales Support System** 

In addition to traditional wholesaling, dealership networks, and direct online sales, we propose a future-oriented sales support system that explosively decentralizes through individuals' mobile devices and PCs.



Your neighbor is also an agent!

With just a smartphone, anyone can become a distributor.
No purchasing or inventory risks—



KOBAYA Co.,Ltd.(Japan Name;Nichiyou Hatsumei Gallery Co.,Ltd)
President: Toyohiro Kobayashi

#### 1. Patent Overview

Title of the Web App Patent: "Product Sales Support System"

Patent application number: Tokugan 2024-92843

International Patent (PCT): PCT/JP2025/18509

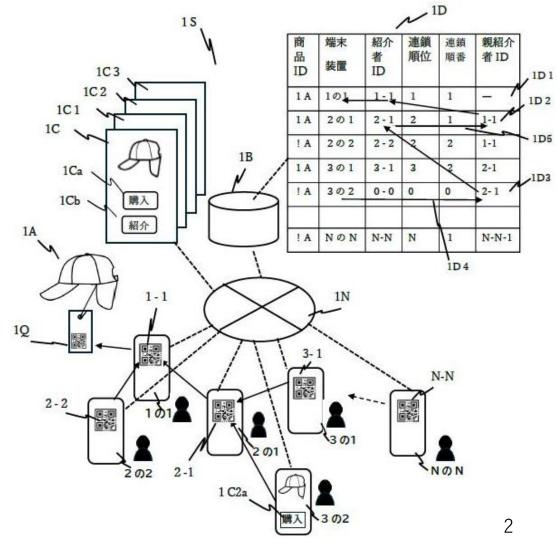
Patent granted by Japan Patent Office on: May 20, 2025

## Using the early examination system, the patent was granted only 11 months after filing.

→ This makes global expansion possible.

Each time an introducer ID for a specific product is registered, the attribute part of the introducer ID is changed, and online shop content for the product incorporating the introduced ID is uploaded onto an Internet communication network from a server device of the "seller" or "advertising agency," and a two-dimensional code including link destination information for the content is generated and read into the next introducer terminal device, and the next introducer ID is registered, repeating this process to link the terminal devices of the introducers of the product one after another, thereby constructing a system that can increase the number of introducers for the specific product.

entative System Name: "e-WW"



#### 2. Breakthrough Sales Support System "e-WW" to Complement Traditional Distribution and Online Sales



①Traditional Flow:

②On line Flow: Direct online sales via major platforms (Amazon, Rakuten, Yahoo)

③New Addition: "e-WW" System Viral promotions via SNS and word of mouth Automated content generation

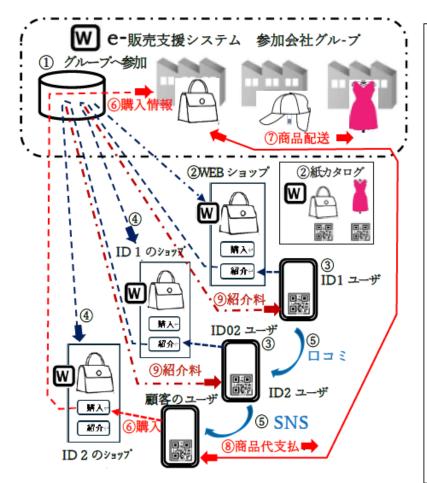
Referral-based incentives and auto-distribution of rewards Cost ratio 20-30%, potentially boosting both traditional and online channels

(automatic distribution method of referral fees))

#### 3 Conceptual Diagram of This Patent: System "e-WK"

#### Thin Patent incorporates and is licensed with the following elements:

- 1 Direct SNS engagement, 2 Referral ID management
- **3** Automated reward distribution, **4** Multi-level content propagation



#### ■システムの仕組みと動作フロー

- ①商品メーカがグループへ参加
- ②商品を宣伝
- ③. ④ I D 登録者の属性情報入り HP をユーザが取得
- ⑤ I D 登録ユーザが口コミ、SNS 等で宣伝
- ⑥顧客が商品を購入
- (7)商品配送、(8)代金支払い
- ⑨分割された紹介料を受領
  - ★紹介者ユーザの成績記録例

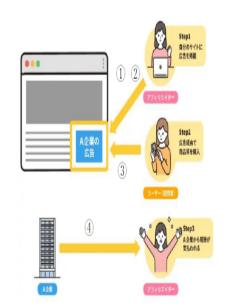
紹介者登録ID;002 月別成績データ

商品名	紹介者 順位	紹介料 単価	5月分
バッグA	2	1,000	3,000
ドレスB	1	2,000	2,000
ハットC	3	500	1,000
化粧水D	4	200	20,000
		合計	26,000

## How it differs from conventional affiliate marketing:

■通常のアフリエイト宣伝システムのとの違い

通常のアフリエイトシステム



出展;afb 運用チーム

- ■通常のアフリエイトシステム
- ①アフリエイトのユーザ登録し
- ②企業の広告バナーを自分の SNS ページ等に貼り宣伝する
- ③別のユーザがその広告からメーカの
- ④商品を購入するとアフリエータへ
  - 紹介料が支払われる。

#### 

- 1,企業広告のバナーではなく、ユーザの属性 情報を含む、企業の商品販売ページがコピー した HP を修正してユーザが宣伝できる。
- 2, ユーザに連なる、子供、孫にあたる紹介者 を増やし、紹介料の分配を受けられる。
- 3,メーカの紙カタログや展示商品に付帯の2 次元コードからでも上記1、2に連動移行で きる。

## 4 Scope of Patent Rights for the "Product Sales Support System"

★ What is the scope of this patent?

**★**How is it different from an affiliate system?

★What kind of business is possible, and what are the revenue

prospects?

Patent application date: June 7, 2024 Patent Japan application NO; **2024-092843** nternational patent: **PCT/JP2025/128509** 

## **★** Patent assessment letter from the Japan Patent Office (dated May 20, 2025)

整理番号 KOBA2405

発送番号 204172 1/ 発送日 令和 7年 5月20日

特許查定

特許出願の番号

特願2024-092843

起案日

和 7年 5月 7日

特許庁審査官

渡邉 加寿磨

5875 5L00

発明の名称

商品販売支援システム

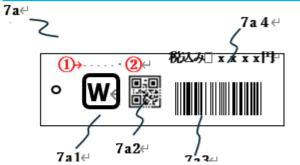
請求項の数

4

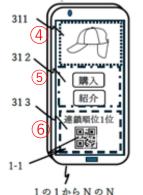
特許出願人

株式会社日曜発明ギャラリー

この出願については、拒絶の理由を発見しないから、特許査定をします。



Display indicating that the product is a target product of the e-WW system



- Screen contents of the terminal device
- 4 Contents of the target product
- 5 Attributes of the introducer ID "Purchase" and "Introduce" buttons
- 6 QR code of linked I ntroducer IDs

#### Claim 1 (Patent scope

1A product is directly labeled or displayed near its description in catalog sales, internet communication networks, or the like,

and includes a mark or indication that the said product is subject to a specific product sales support method;

- +2Furthermore, it includes a two-dimensional code or internet link information that provides access to a program or application necessary to execute the said product sales support method;
- +3In addition, to distinguish the said product, a terminal device (No. 1 terminal device) that can read a unique two-dimensional code such as a JAN code attached to the said product or can access link information displayed near the product's description on the internet, and that selects and identifies the said product via this link information.

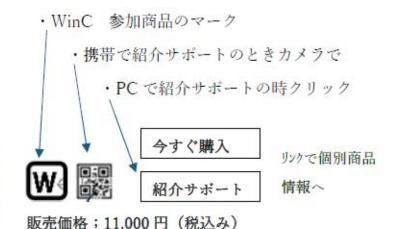
Referral chains created by dynamically changing referral ID attributes based on product information (items 4, 5, 6)

#### 5. Business Structure Plan Using the Patent

## To manufacturers and sales companies:

Join our **"e-WW" system**, where individual smartphones and PCs function as a vast network of distributors.

# In Store On Web ・携帯で紹介サポート ヘJANコードで個 別商品情報へ



Maker and E-WW operation

can be integrated



#### ■Business prospects:

- ①Partner with DX solution companies near Amazon/Rakuten/Yahoo
- ②T companies supporting SNS and media marketing
- ③Existing affiliate firms and ad agencies
- Distribution companies seeking e-commerce expansion

Franchise license model based on this patent is proposed.

#### 6、Similar Patents in Japan (Potential Competitors/Partners)

,	特許庁データベース J pat□□キワード検索「商品□販売□紹介□システム」□↓
	1) <u>特許 7612103 (東天グループ株式会社)</u> (関聴しているトピックに応じたリコメン動画を提供する配信管理 (関係出願2022.04 WO-A1-2023/199434 By Rakuten
	2) (11) 【公開番号】特開 2020-46922(P2020-46922A)□ <mark>特許登録済↓</mark> (54) 【発明の名称】情報処理装置、販売支援システム、情報処理方法およびプログラス(22) 【出願日】平成 30 年 9 月 19 日(2018.9.19)↓ (71) 【出願人】 ヤフー株式会社↩ By Yahoo
	3) (11) 【公開番号】特開 2018-81635(P2018-81635A)□ <mark>拒絶却下</mark> ↓ (22) 【出願日】平成 28 年 11 月 18 日(2016.11.18)↩ 商品情報紹介システム、商品情報紹介方法、サーバ及び制御プログラム↓ (71) 【出願人】↓ 【【氏名又は名称】 <mark>伊藤忠テクノソリューションズ株式会社</mark> ↓
	4) (11) 【公開番号】特開 2016-212555(P2016-212555A)□ <mark>特許登録済</mark> 配信システム、配信方法及び配信ブログラム↓ (22) 【出願日】平成 27 年 5 月 1 日(2015.5.1)↓ (71) 【出願人】【氏名又は名称】 <mark>ヤフー株式会社</mark> ↩ By Yahoo
	5) (11) 【公開番号】特開 2023-131323(P2023-131323A)□審査中↓ (54) 【発明の名称】電子広告システム↓ (22) 【出願日】令和 4 年 3 月 9 日(2022.3.9)↓ (71) 【出願人】【氏名又は名称】 <mark>グランドデザイン株式会社</mark> □

2, 特許□キワード検索 「紹介□報酬」 ←

□□1)(11)【公開番号】特開 2025-6599(P2025-6599A)□□ 拒絶審査中↓

- (54) 【発明の名称】ダイレクトマーケティングシステム↓
- (22) 【出願日】令和5年6月29日(2023.6.29)↓
- (71) 【出願人】【氏名又は名称】株式会社Global® Growth←
- 2)(11)【公開番号】特開 2024-168746(P2024-168746A)
- (54) 【発明の名称】情報処理装置、情報処理方法及びプログラム↓
- (22) 【出願日】令和5年5月24日(2023.5.24)↓
- (71)【出願人】【氏名又は名称】LINEヤフー株式会社□□□審査待ち~
- 3)(11)【公開番号】特開 2024-163012(P2024-163012A)↓
  - By Line

- (54)【発明の名称】報酬分配システム↓
- (22)【出願日】令和6年3月8日(2024.3.8)↓
- (31-(71)【出願人】【氏名又は名称】株式会社スマイルリンク↩
- 4)(11)【公開番号】特開 2024-27370(P2024-27370A)□□□□□<mark>特許査定</mark>↓
- (54) 【発明の名称】情報処理装置、情報処理方法及び情報処理プログラム↓
- (22) 【出願日】令和4年8月17日(2022.8.17)↓
- (71)【出願人】【氏名又は名称】 PayPay株式会社↩
- 5)(11)【公開番号】特開 2024-13665(P2024-13665A)□□□□<mark>審査中</mark>↓
- (54) 【発明の名称】情報処理装置、情報処理方法、及び情報処理プログラムは
- (22)【出願日】令和4年7月20日(2022.7.20)↓
- (71)【出願人】【氏名又は名称】<mark>LINEヤフー株式会社</mark>←
- 6)(11)【特許番号】特許第 7341276 号(P7341276)□□□□□□<mark>特許查定</mark>↓
- (54) 【発明の名称】報酬管理システム、報酬管理方法及び報酬管理プログラムよ
- (22)【出願日】令和4年3月16日(2022.3.16)↓

【審査請求日】令和4年3月16日(2022.3.16)↓

(73)【特許権者】【氏名又は名称】バリューコマース株式会社↓

\_\_\_\_

■Records show Rakuten, Yahoo, and other e-commerce giants are exploring similar referral-based systems Increasing number of IT companies building SNS-linked business models Potential for either competition or collaboration.

#### 7. Business Scheme Plan (Domestic and Global Market Size)

#### e-WW System Patent

**Licensor:** Nichiyou Hatsumei Gallery



(preferably a company in Japan (trading company, advertising company, etc.)



Application development contract agreement

System application development company

#### Global E-Commerce Market Size (2024 Estimates)

#### Global web sales market size (2024 exhibitor Copilot)

1,China—approx. 1,309 billion euros (approx. 208 trillion yen)
2,USA—approx. 1,133 billion euros (approx. 180 trillion yen)
3,Japan—approx. 155 billion euros (approx. 24 trillion yen)
4,UK—approx. 120 billion euros (approx. 19 trillion yen)
5, Germany—approx. 90 billion euros (approx. 14 trillion yen)
6,South Korea—approx. 72 billion euros (approx. 11 trillion yen)
7,France—approx. 61 billion euros (approx. 9 trillion yen)
8,Canada—approx. 60 billion euros (approx. 9 trillion yen)
9,Italy—approx. 57 billion euros (approx. 9 trillion yen)
10, India—approx. 56 billion euros (approx. 8 trillion yen)

★The global e-commerce market is expected to keep growing.

International patent protection offers immense 20-year IP value.

## Organizations with category-specific product lines

例;特定産業団体の商品 (例;家具、工芸品)

クラウドフアンデング商品群

特定目的商品

(旅行用、趣味用、暑さ対策用等)

Dramatic expansion of advertising power and sales support in the market (SNS, word-of-mouth advertising, chain product sales expansion system)



Collaboration options include large e-commerce portals (Amazon, Rakuten, Yahoo) through integrated promotional apps.

#### ■Worldwide online shopping sites (in order of sales)

- 1, Alibaba The largest e-commerce company in China.
- 2, Amazon One of the world's largest e-commerce platforms.
- 3, **JD.com** A major Chinese e-commerce site with a strong logistics network.
- 4, induoduo A rapidly growing group-buying e-commerce site in China.
- 5, eBay A global auction and marketplace platform.
- 6, Walmart Combines physical stores with an online sales strategy.
- 7, Rakuten Japan's largest e-commerce site, expanding overseas as well.
- 8. Shopee Rapidly growing, particularly in Southeast Asia.
- 9, Mercado Libre The largest e-commerce site in Latin America.
- **10**, **Flipkart** One of India's largest e-commerce platforms, under Walmart ownership.

#### 7-1 Example Content Structure for Online Sales Using This Patent (1)

★An example of a web configuration that introduces and links to products, which can be realized within the scope of the rights of this patent (see page 2 of the text)

#### ■ Example of a page to invite users to the top of the referral chair





本販売支援システムに参加 し、紹介いただける商品を 選んでください。(紹介ID 登録は商品購入者に限定す ることも可能)

商品販売紹介システムに参加希望される方はこの QRをチエック!又はクリック! URLリンクへ アカウント登録ください。





■紹介連鎖順位1位のユーザ専用の販売ページ例



商品名;幸運を呼ぶバッグX 品番:HAPPY-1234-RED 3

販売価格;20,000円(税込み)

ご注文

ご注文画面へ進みます。

注文後下記の表記が現れる

、洗練されたブランandレッド <sub>|</sub> デザインのハンドバッグ | 幸せを呼びそうなバッグ!? | (出展;フリー画像) ご注文ありがとうございました。本商品 の紹介システムに参加頂ける 方は、右をクリックください

"Referral" link button for the attributes of the number 1 user in the referral chain

Constituent elements 1 to 6 of this patent (see page 6 of the text) and an example of a proposed web sales content configuration

- Under the license of this patent, a notice (mark or explanation) will be displayed indicating that the product group is participating in this "Product Sales Support System," and a QR code link will be displayed to link to an app participating in the system by registering the introducer ID.
- 3 Symbols and images that identify the product Refers to the product number, image, or, in the case of in-store sales, attached notation of the JAN code that identifies the product
- 4 Display content of product images and specifications selected by the number one introducer from the product group participating in this system
- 5 The "Referral" button is selected if you wish to be a chain introducer for this product. You can also press the "Order" button to display it only after purchasing the product.
- When you register an introducer ID account for this product, you will be notified of your ranking in the chain and the amount of the referral reward. Then, a QR link for the introducer and product page content for that product and introducer will be issued. The introducer can use this for the next referral chain, making referrals one after another and earning split rewards.





The "Refer"
button
updates and
chains
attribute data
for each
introducer ID.

#### 7-1 Example Content Structure for Online Sales Using This Patent (2)

#### ★ Examples of use cases for SNS apps



#### I'm a celebrity!

It was hot today too! I found this cool hat Refreshing!! I recommend it!! Please spread the word





#### I'm your fan!

I know about e-WW! It's a product sales support system!
I'll also register as a referrer and help spread the word! But I'll donate my referral reward to UNICEF. What about you celebrities?

★Easy to integrate with current SNS. For example, simply select the product you want to chain referrals to on the e-WW system management company's website, register it, and copy and paste it into your SNS. The number of referrers registered for the product with the highest number of chain referrals may be limited, so you need to hurry!!

## ■ Flow of referral chain method

- 1) Users click referral QR or button
- 2) Referral ID linked content auto-generated
- 3) Reward split among referral chain participants.
- 4) The referral fee decided by the manufacturer is divided by the number of chains and distributed to the ID registrants

"Just copy and paste to your SNS"

Users can contribute to the sales network with minimal technical skill.

#### ★Ex, Influencers promote products



Reciper specializing in cake making

#### Blogger, University student X

I'm taking a break from making cakes today! I recommend the bag I recently bought (the one at the top), but the others are lovely too! If you order, they will be shipped directly from the manufacturer. e-WW is a popular sales support service these days, so please spread the word!



商品名;幸運を呼ぶバッグX 品番;HAPPY-1234-RED

販売価格;20,000円(税込み)

ご注文画面へ進みます。

注文後下記の表記が現れる

洗練されたプランandレッド の紹 デザインのハンドバッグ 方は、 幸せを呼びそうなバッグ!?

ご注文ありがとうございました。本商品 の紹介システムに参加頂ける 方は、右をクリックください ご紹介



品番;LUCKY-123

価格;15,000円(税込み)

注文後下記の表記が現れる

方は、右をクリックください



品番;LUCKY-123

価格;15,000円(税込み)

注文後下記の表記が現れる

方は、右をクリックください | ご紹介

#### 8. Global Strategy Based on the International Patent (PCT)

Filed PCT Application in May 2025 to promote the international collaboration scheme

Featured in the February 2025 edition of Nikkan Kogyo Journal's "Press Technology".

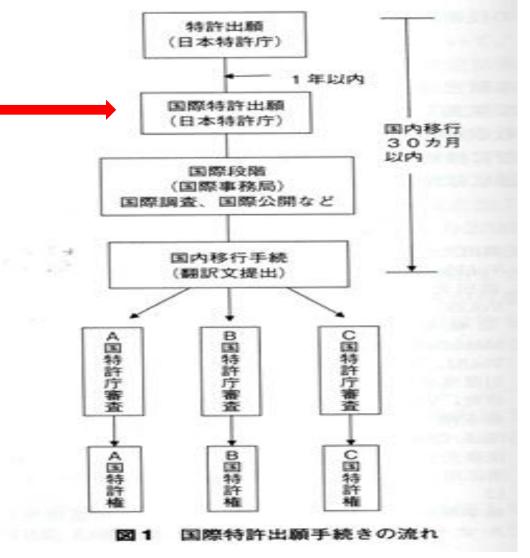
出展;日刊工業社 プレス技術2025年2月号出展

(一社)発明学会 平井工

### 国際特許出願で事業をグローバル化

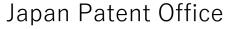
今は国内の事業活動だけで済まされる時代ではない。生産はアジアへと軸足が移動し、営業活動 は米国や EU (欧州連合) へと広がる。事業活動のグローバル化に合わせて特許に関しても次の 2 つの国際条約は心得ておきたいものである。

外国での特許権の保護に関する条約「パリ条約」(パリで締結されたことからこのように呼称)と、世界各国の特許出願の形式を統一化する「特許協力条約(PCT条約)」(PCT: Patent Cooperation Treaty)である。パリ条約を利用して自国の特許出願から12カ月以内に同盟国へ出願すれば、自国の特許出願日で先願の扱いを受け、新規性も自国の出願日を基準に判断される。



#### **How International Patent Protection Works**

Our company files the application







#### 世界特許 (PCT) 出願書 2025.05.2 2 付け



4250053





registration

#### **WIPO**

Switzerland





★ Note: Approx. ¥300,000-600,000 per country for attorney fees and patent Participation requires a license agreement with our company...

#### Patent offices around the world

Patent Abstracts in Multiple Languages (EN, DE, CN, ES, ID, FR, AR, KR)

> USA BTN

EU

German France Spain Itary

■ Patent Overview Automatic

chain generation of WEBSHOP content and distribution of referral fees Data generation

■ Patentübersicht Automatische

Kettengenerierung von Webshop-Inhalten und Verteilung von Empfehlungsgebühren Datengenerierung

■ Aperçu des brevets Génération automatique de contenu de boutique en ligne et distribution de commissions de parrainage Génération de données

China Koria

■专利概述 WEBSHOP内容的自动链生 成 以及推荐费的分配 数据生成

■ 특허 개요 WEBSHOP 콘텐츠의 자동 연쇄 생성 과 소개료 배분 데이터 생성

Indea

■Tinjauan Umum Paten Pembuatan rantai konten WEBSHOP secara otomatis dan distribusi biaya rujukan Pembuatan data

Asean

Resumen de patentes Generación

automática en cadena de contenido de la S.Ame TIENDA WEB y distribución de comisiones por referencia Generación de datos

MEast

■ نظرة عامة على براءة الاختراع التوليد التلقائى لمحتوى متجر الويب وتوزيع رسوم



II-5ja

#### ■Patent overview

Automatic chain generation of WEBSHOP content and distribution of referral fees Data generation

#### 10. Toward a Borderless Future

- Internet business models transcend borders.
- •Our system aims to enable global participation in sales support via mobile devices

★We are currently seeking international collaborating companies for a licensing business based on this web application system patent, both domestically and internationally!

#### < < Vision for the Future > >

20 years ago, Japan was a world leader in hardware patents. Today, U.S. IT giants (like GAFAM) dominate in software and app systems. Japan now pays more annually to U.S. app providers than it spends on oil imports. With advancements in Al and IT, apps can easily go borderless. Our goal is to turn this international patent into a global Japanese app business. We welcome your support and collaboration.

> Nichiyou Hatsumei Gallery Co.,Ltd (Eng Name; KOBAYA Co., Ltd URL; www.kobaya-co.jp

Examples of other application systems developed by our company

Weather & HealthCare Free APP



Wa HMA®

https://wahma.jp

Weather & HealthCare Smart Watch Idea Patent



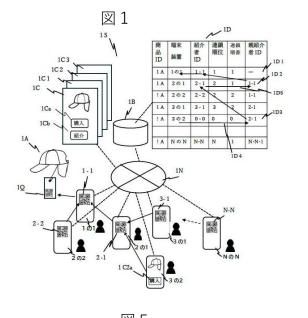
Look our thisUS Patent Just Registered US 12,014,409 B2

For your reference, the PDF linked above is the original US patent for the above "WaHMA" application system that we obtained.

Look to the future

#### ■ Reference material: Collection of drawings for this patent World Patent (PCT/JP2025/128509)

#### TEXT 24 Page Figuer 8 Page Claim 4



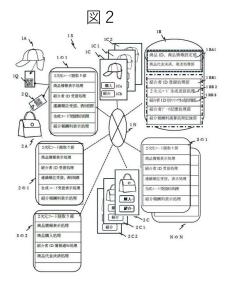
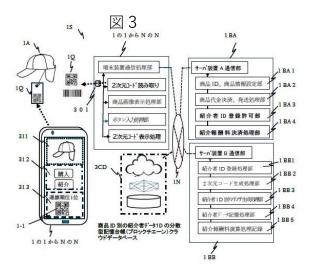
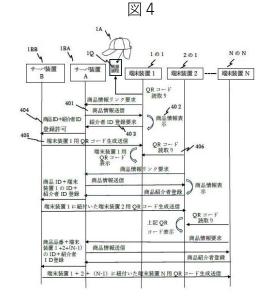
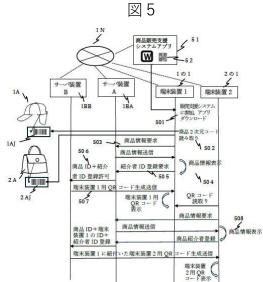
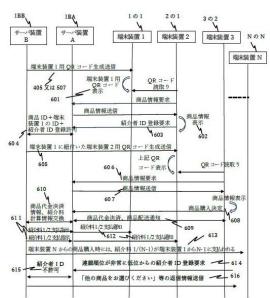


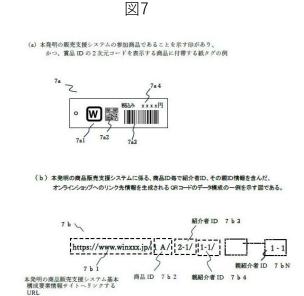
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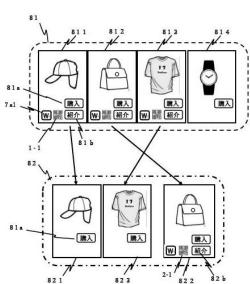


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